# Inversiones Latin America Power Ltda | ILAPCL

2Q2021 Operational Report

San Juan & Totoral Wind Farms

### Financial & Operational Results ILAP

YTD KPI										EATIN AMERICA POWER
EBITDA [MM]	Comm. Margin [MM]	OpEx [MM]	Generation [GWh]	MgC Inj [\$/MWh]	MgC W/D [\$/MWh]	Oversupply	Performance	Availability	Capacity Factor	Corrected Cap. Factor
10.69 Model: 11.51 (-0.83 -7.19%)	15.21 Model: 15.86 (-0.64 -4.05%)	-4.53 Model: -4.34 (-0.19 -4.27%)	262.34 Model: 287.49 (-25.14 -8.75%)	65.61 Budget: 50.42 (+15.19 +30.14%)	77.4 Budget: 50.6 (+26.85 +53.07%)	32.9 % Budget: 33.8 % (-0.96 %)	97.16 % Budget: 97.00 % (+0.16 %)	96.64 % Budget: 97.00 % (-0.36 %)	25.25 % Budget: 28.40 % (-3.15 %)	25.63 % Budget: 28.40 % (-2.77 %)

02.2021

	QUARTER		YTD			
P&L SubTotal	Actual	Model	Desv Q	Actual YTD	Model YTD	Desv YTD
Comercial Margin	7.38	8.02	-0.64	15.21	15.86	-0.64
Net Spot Energy Revenues	-4.16	0.56	-4.72	-6.36	-1.64	-4.72
PPA Energy Revenues	11.94	8.11	3.83	22.76	18.94	3.83
Net Capacity Revenue	1.45	0.89	0.56	2.17	1.62	0.56
Net Tollways revenues	-1.46	-0.94	-0.52	-2.69	-2.17	-0.52
Land Lease	-0.28	-0.60	0.31	-0.50	-0.81	0.31
Other Income/Cost	-0.10	0.00	-0.10	-0.17	-0.07	-0.10
📃 ОрЕх	-2.31	-2.12	-0.19	-4.53	-4.34	-0.19
Maintenance	-1.23	-1.20	-0.03	-2.52	-2.50	-0.03
Software and equipement acquisition	-0.03	-0.01	-0.02	-0.03	-0.01	-0.02
Consultancies	-0.20	-0.02	-0.18	-0.27	-0.09	-0.18
Social contributions	-0.01	-0.03	0.02	-0.03	-0.04	0.02
Environmental	-0.04	-0.05	0.01	-0.05	-0.06	0.01
Communications	-0.04	-0.04	0.00	-0.06	-0.06	0.00
General expenses	-0.06	-0.05	-0.01	-0.12	-0.11	-0.01
Municipal permits		0.00	0.00	-0.01	-0.01	0.00
Regulatory	-0.02	-0.04	0.02	-0.03	-0.05	0.02
Health seafety and security	-0.07	-0.08	0.01	-0.13	-0.15	0.01
Land permits	0.00	-0.01	0.01	0.00	-0.01	0.01
Insurance	-0.26	-0.26	0.00	-0.53	-0.53	0.00
General and Administrative	-0.36	-0.34	-0.02	-0.76	-0.74	-0.02
EBITDA (MM)	5.08	5.91	-0.83	10.68	11.51	-0.83

- During the three months ended June 30, 2021, unusual conditions of high marginal costs prices and volatility were presented in the energy market mainly driven by extreme drought conditions in Chile and low levels of natural gas production due to low reserves. These hydro and natural gas generation reductions led to the dispatch of diesel units in order to supply demand in the spot market, which resulted in high prices and high volatility in spot market, and consequently, affecting ILAP as we bought energy in the spot market at prices higher than usual during hours when our wind farms were not producing energy in order to satisfy our energy delivery requirements under our PPAs.
- Even though ILAP's performance was slightly above expectations (97.16%), we had low energy generation during 2Q2021 mainly due to low wind resource in the areas where our wind farms operate. It should be noted that historically the wind resource in these locations tends to increase during the second half of each year, so we expect higher resource for the next half of 2021.
- As a result of the deviations explained above, transactions in the spot energy market resulted in net purchases of USD 4.16, while projections indicated net sales of USD 0.56 (-USD 4.72 million).
- The aforementioned was partially offset by a decrease in oversupply during the period. Distribution Companies, our main customers, consumed a higher amount of energy than expected during 2Q2021, in line with a rapid recovery of the Chilean economy as Covid-19 restrictions have been slowly eased. As a result, our PPA Energy Revenues reached USD 11,94 million during 2Q2021, being USD 3,83 million than projected.
- The company's Ebitda during 2Q2021 amounted to USD 5.08 million, being USD 0.83 million lower than projected, this difference is explained mainly by a lower commercial margin due to a lower generation by our wind farms and a high volatility in spot prices, as explained above. In terms of Opex, the results were in line with the projections, reaching a slight difference of USD 0.19 million in the analyzed period.

### **Financial & Operational Results** ILAP Q2.2021 ∨ 2021 ∨ LATIN AMERICA POWE Quarter KPI EBITDA [MM] Comm. Margin [MM] OpEx [MM] MgC Inj [\$/MWh] MgC W/D [\$/MWh] Performance Availability Corrected Cap. Factor Generation [GWh] Oversupply **Capacity Factor** -2.31 133.23 79.3 30.9 % 98.30 % 25.50 % 5.08 7.38 67 .27 99.04 % 25.67 % Model: 158.38 Budget: 50.42 Budget: 50.6 Budget: 33.8 % Budget: 97.00 % Budget: 97.00 % Budget: 28.86 % Budget: 28.86 % Model: 5.91 Model: 8.02 Model: -2.12 (-2.88 %) (+28.74 + 56.82%)(+2.04 %) (-3.19 %) (-0.83 - 14.01%)(-0.64 - 8%)(-0.19 -8.75%) (-25.15 -15.88%) (+16.85 + 33.42%)(+1.30 %) (-3.36 %) GENERATION VS PPA CONSUMPTION MARGINAL COST (SPOT PRICES) YTD 60 150 139.1 154.6 PPA DETAIL CONSUMPTION 151.7 6 - 4 130.6 5 121.2 40 USD/MWh 100 15 88.0 GWh 85.5 84.9 84.5 15 15 15 10 15 90.1 20 50.6 50.6 50.4 50.6 50.6 68.6 26 50 24 23 --0-----------0-26 25 57.3 23 50.4 50.6 50.4 50.4 50.6 0 Feb Jan Mar Apr May Jun Jan Feb Mar Apr May Jun

DISCOS CONSUMPTION(GWH) & OVERSUPPLY(%)



● Cinergia ● Discos ● Enel ● Metro ● Otros ● Pacific Hydro ● Walmart ● Gx Actual

LOSSES (GWH) / AVAILABILITY(%) / PERFORMANCE(%) 3 99 % 100 % 99 % 98 % 95 % 4Mb 93 % 2 98 % 98 % 99 % 99 % 98 % 89 % Losses 0 Jan Feb Mar Apr May Jun • Maintenance • Failure • Curtailment • Performance • Availability **REVENUES BY SPV** 

80 %

60 %

20 %

0%

150 %

100 % 2

0%

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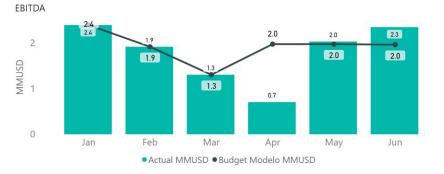
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Inj- Actual Whitdrawal- Actual Whitdrawal- Budget Inj-Budget





PPA	Precio PPA	CMg Retiro	GWh Real	GWh Budget	
			•		
Discos	109.41	81.09	146.96	142.75	
Enel	49.39	76.74	84.37	90.00	
Metro	104.75	88.62	23.76	29.88	
Otros	49.26	76.08	10.67	12.48	
Walmart	54.20	72.71	7.29	7.20	
Pacific Hydro	71.74		5.60	5.60	
Cinergia	41.00	75.88	4.99	5.00	

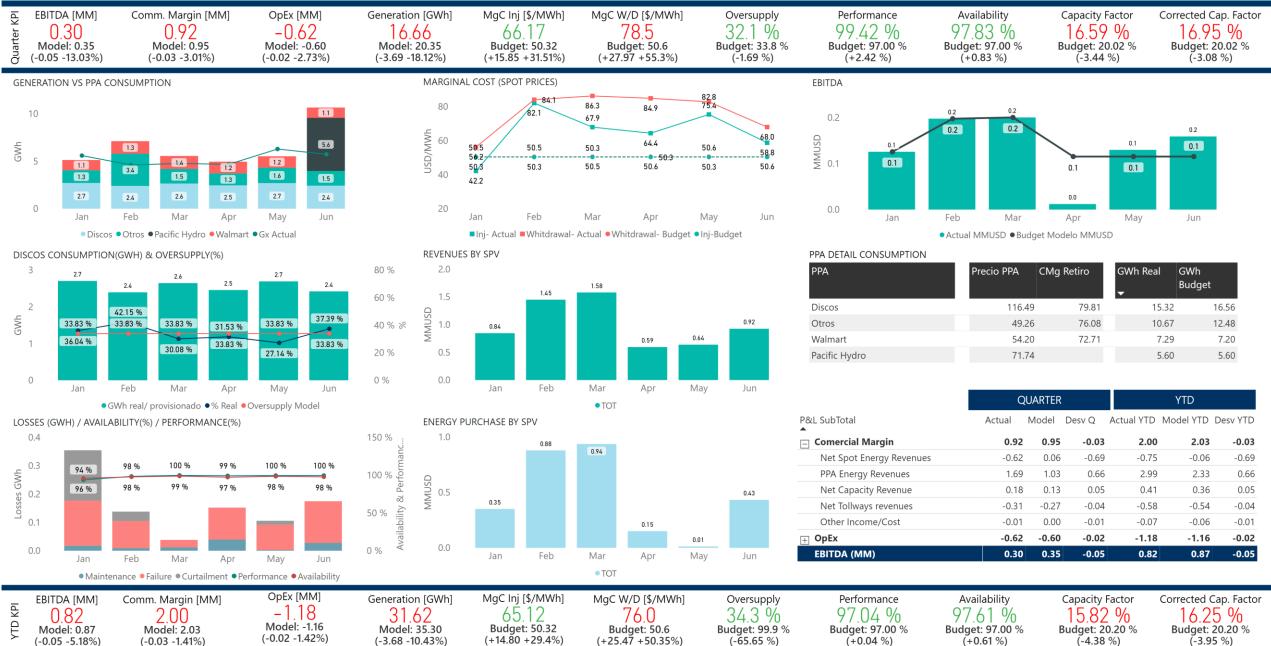
# Financial & Operational Results SJU Q2.2021 2021





## Financial & Operational Results $\top$ TOT $2021 \lor 2021 \lor$







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