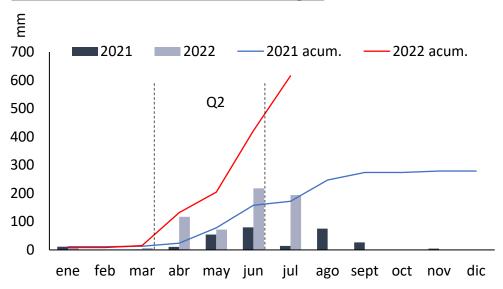
# Inversiones Latin America Power Ltda | ILAPCL



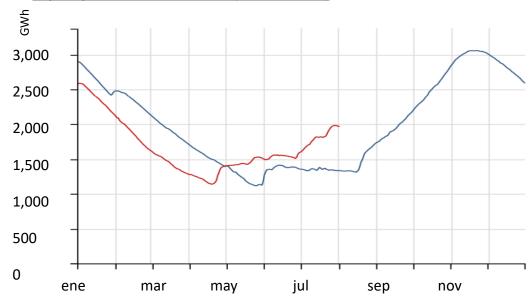
2Q2022 Investors Call

## Complex market conditions during Q2 - Hydrology

#### Rainfalls at Station Maria Dolores, Biobio Region

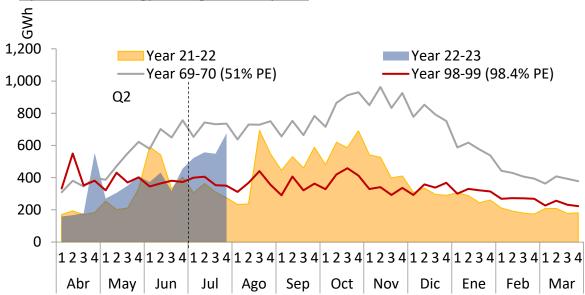


#### Capacity accumulated at dams (2021 vs 2022)

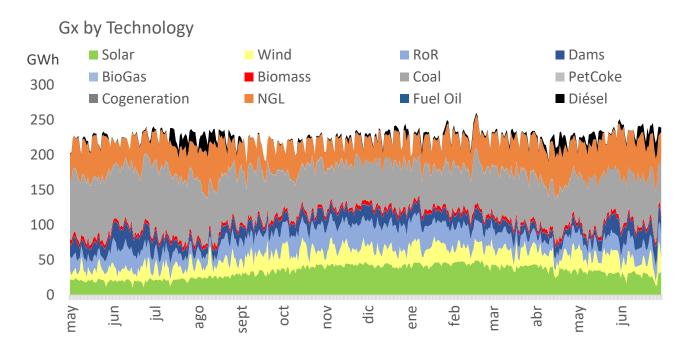


- Hydrological year in Chile starts in Q2 (April)
- 2Q2022 had better rainfall levels than last year
- The hydrological reserve has resulted in 24% more storage capacity as of July-22 than same period last year
- Despite higher rainfalls, hydrology during 2Q was at similar levels than last year, due to the hydrological reserve being under construction

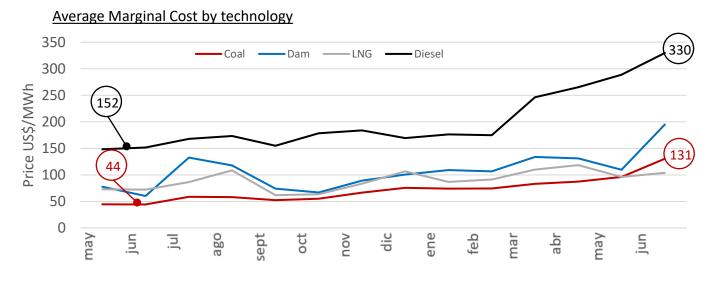
#### Hydroelectric energy flowing into the system



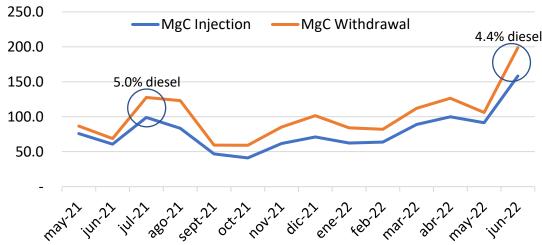
## Complex market conditions during Q2 – High MgC and volatility



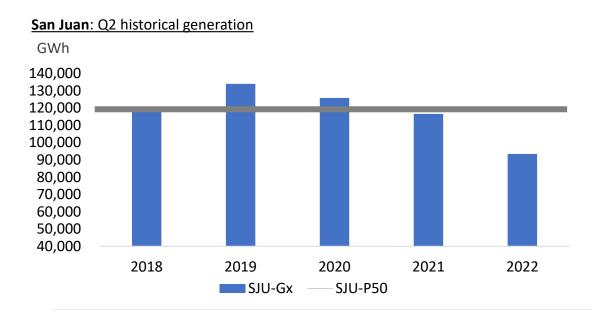
- Hydrological reserve formation forced the system to operate with thermal power plants
- In addition, unscheduled maintenance of coalfired power plants led to the operation of diesel power plants at certain times.
- During Jun-22, 4.4% of the energy generated was by diesel power plants, similar to the 5.0% in Jul-21, however, due to the increase in prices, volatility was higher during Jun-22.



#### **ILAP Marginal Cost: Injection vs Withdrawals**

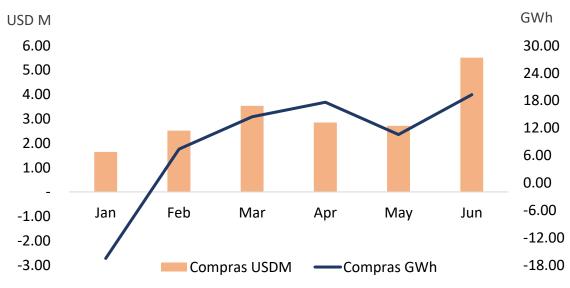


### Q2 lower-than-expected generation drove to higher purchases in Spot Market



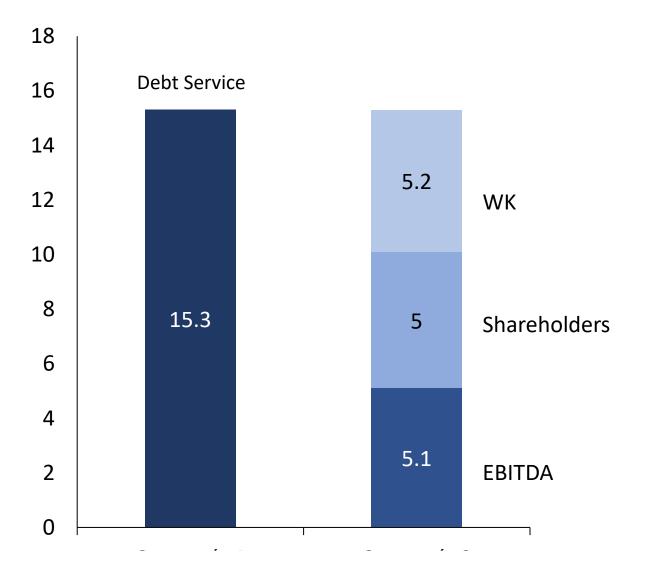
- Unlike the historical generation of San Juan,
  2Q2022 showed a deviation from the matrix P50
- The exceedance probability in San Juan reached P97 during the period, while in Totoral it reached P85.





- Low generation during the period led to an increase in energy purchases (GWh), while high prices and volatility in the spot market caused those purchases to be at a high value
- Although purchases in GWh during Jun-22 were similar to Apr-22 in terms of GWh, in terms of USD purchases, there was a strong difference due to high withdrawal prices in the spot market

### 2H EBITDA and cash generation



- Extreme market conditions led to a low cash generation during the period
- Q2 EBITDA (-1.5M)
- H2 EBITDA (5.1M)
- In order to avoid the use of ILAP reserve accounts it was necessary:
  - USD5M injection from shareholders as subordinated debt
  - ~USD5.2M WK management mostly from June spot market purchases

- Hydro reserve in operation since the beginning of August
- First snowpack measurement together with conservative forecasted rainfalls (P85) predicts a P80-P75 hydrology scenario for this season
- Low price NGL from Argentina was negotiated to be delivered between Sep and Dec
- Almost 10% more total capacity will be added to the system before the year ends, all renewable energy
- New Stabilization Price Law already approved, ensuring generator companies to capture full PPA price from June onwards

- All ILAP PPA contracts are US nominated and adjusted by CPI (6% higher than base case model)
- Lower DisCos oversupply
- As per ILAP generation matrix, higher generation during the second half of the year is expected
- Potential additional sources of liquidity in case cash generation is not enough to comply with payment schedule:
  - Target Amortization USD2.8M
  - Debt Servive and O&M LC USD16.5M and USD4.5M
  - WK negotiations

### Curtailment

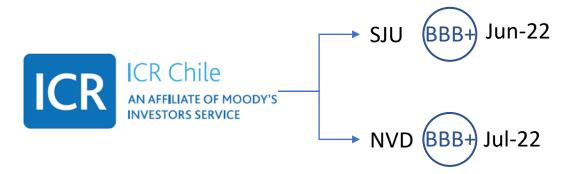
- During 2021 and 1H2022 energy flows were mostly from north to south
- Better hydrology should help stabilize energy flows
- Important penetration of solar capacity 2H2022
- ILAP generation profile negatively correlated with solar hours
- New HVDC should double the actual capacity by 2029
- BESS Project expected to be operative by the Dec-24

### **Rating Agencies**

International Rating Agencies- ILAP:



National Rating Agencies:



- Rating agencies incorporated a higher risk due to volatility in the spot market, requiring higher DSCR ratios
- All agencies presented negative outlooks, with expectations of how market will evolve
- Management maintains fluid communication with all agencies

- A BB+ local credit rating is required under the DisCos PPA
- In case the local rating is lower than BB+, the company has 6 months to improve the rating, otherwise DisCos have the right to early terminate the PPAs
- Local and international rating agencies present different measurement methodologies

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